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APSE Roads, Highways & Street Lighting Advisory Group

Initiatives at Stockport & Trafford Contractors Partnership

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2008



Briefing Structure



- Two Authorities Delivering as One – The Vision
- Contractors Partnership
- The Procurement Process
- Questions & Answers



The Vision



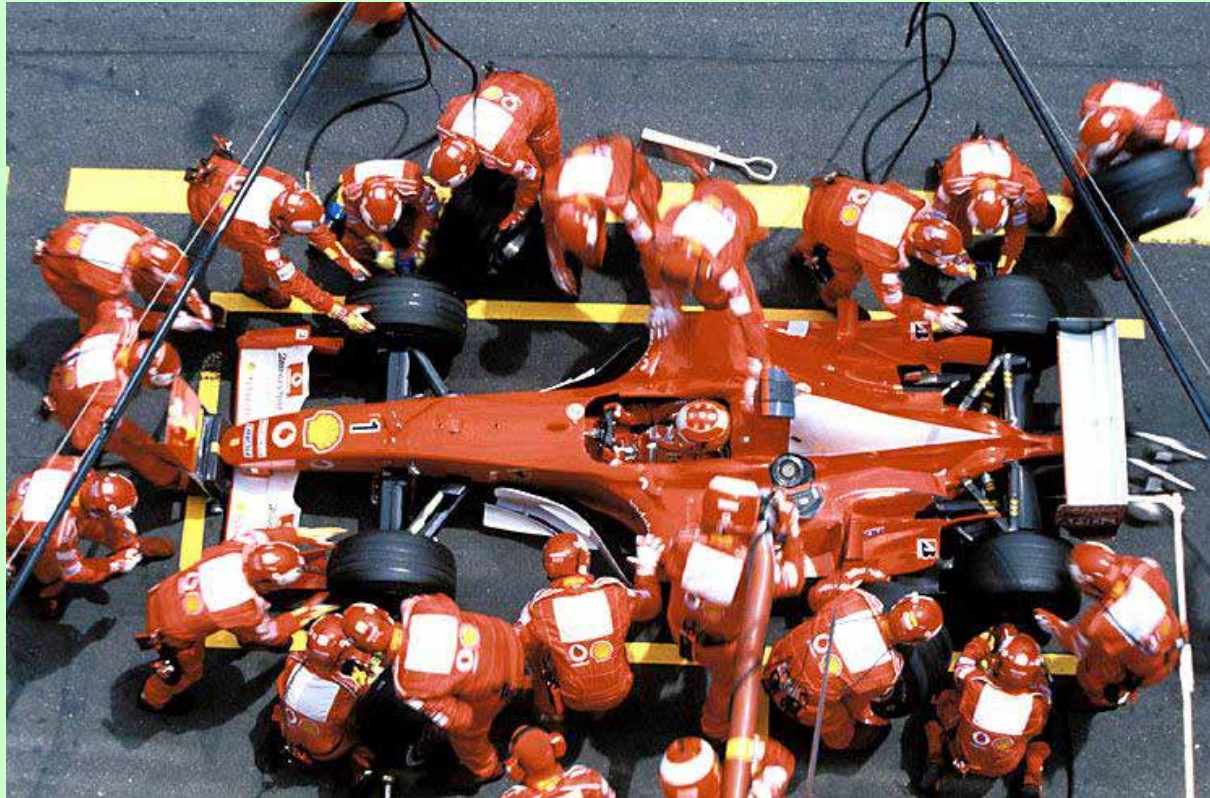
- Shared services
- Shared Construction/
Maintenance Contractors
- Shared Management and
Design Services
- The creation of a strong
and long-lasting Alliance
Partnership arrangement
with clear and measurable
objectives
- Established drive for
continuous improvement



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The Team Approach





Contractor's Partnership The Journey so far!



- Jan 2008 – Executive Report presented to each council recommending a shared Highway Authority service proposal
- May 2008 – follow up Executive Report including Business Case and Governance arrangements for shared service delivery



Contractor's Partnership The Journey so far!



The report highlighted early opportunities to work jointly in:

- Procurement of a shared suite of contractors
- Pooled resources generating greater volumes of work resulting in improved value for money from partners
- Addressing work load “Peaks & Troughs” with the single team approach



Contractor's Partnership Future Benefits



- The Councils

- Sustainability of service
- Flexibility to meet varying demands
- Reduction in duplication of work
- Opportunity for efficiencies as best practice and resources are shared



Contractor's Partnership Future Benefits

- The Councils



- Development of centres of expertise.
- Flexibility to respond to emergencies
- Dedicated teams from contractors and in-house services to develop an understanding of local needs



Contractor's Partnership Future Benefits

- The Partners



- Greater security of work allocation
- Long term continuity, 5 + 5 allowing partners to fully commit
- Larger catchment area
- Opportunity to expand to other nearby public sector bodies
- Greater demand for services
- Development opportunities



Contractor's Partnership Future Benefits



- The Partners

- Work force stability
- Investment opportunities
- Reduction in costly tendering activities
- Exchange of expertise and good practise



The Procurement Process

- Identification of work categories
- PQQ process
- Short list of 31 companies for the 15 work categories
- NEC3 Standard Form of Contract which encourages Partnership working
- Bidders briefing
- Tender Process – Work categories broken down into 3 phases.



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OJEU Notice - PQQ





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OJEU Notice

OBJECT OF THE CONTRACT

Location of Works

Generally but not exclusively within the Boroughs of Trafford and Stockport.

With the option to include any other local authority or public body within the North West of England who may wish to participate in the contract.



OJEU Notice

SECTION II: OBJECT OF THE CONTRACT

The notice involves:

Short description of the contract or purchase(s):

Please note that the Constructionline Notation values are shown against each category.

1. Minor Civil Engineering works - Const .work for highways roads. 2 000 000 GBP.
2. Planned Highway Structural maintenance - Highway maint. work. 1 000 000 GBP.
3. Preventative Maintenance - Various surface works. 1 000 000 GBP.
4. Carriageway Surfacing - Carriageway resurfacing works. 2 000 000 GBP.
5. Road Lining - Road-surface painting work. 250 000 GBP.
6. Safety Barrier Installation/Repair - Erection of road-barriers. 200 000 GBP.



OJEU Notice

SECTION II: OBJECT OF THE CONTRACT Cont.

7. Street Lighting Schemes - Installation of road lighting equipment. 500 000 GBP.
8. Signage - Installation of road signs. 500 000 GBP.
9. Highway Structures and Major Highway Improvements - Structures. 2 000 000 GBP.
10. Street Lighting and Street Furniture Maintenance - Street-lighting maintenance services. 500 000 GBP.
11. Recycling Highway Arisings - Recycling services. 2 000 000 GBP.
12. Reactive/Routine Maintenance - Road-maintenance works. 500 000 GBP.
13. Anti Skid/Coloured Surfacing - Surface coating work. 1 000 000 GBP.
14. Routine and Reactive Maintenance of Highway structures - Construction work for bridges and tunnels, shafts and subways. 50 000 GBP.
15. Minor Highway Structures - Construction work for bridges and tunnels, shafts and subways. 250 000 GBP.



OJEU Notice

- **Common procurement vocabulary (CPV):**

45233200, 45233223, 45233100,
45233280, 45233290, 50232100,
45233141, 45221000, 45233228,
90315300, 45223000, 45316110,
45233139, 45233221.



OJEU Notice

- **SECTION VI: COMPLEMENTARY INFORMATION**

- **ADDITIONAL INFORMATION:**

The Council is adopting the Constructionline methodology for demonstrating financial information. Constructionline is the UK Government national pre qualification register for construction contractors. Existing Constructionline members will only need to supply their registration number, and their notation value for each area of interest and complete the supplementary questions on the pre qualification questionnaire.

- Non members of Constructionline will be required to complete the full questionnaire. Applicants not on Constructionline are encouraged to register as it will simplify the pre qualification process, further information on applying can be found at: www.constructionline.co.uk.



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- Very supportive throughout the early stages
- Gave guidance on how to ensure only suitably qualified companies applied
- Offered support to contractors during the PQQ stage
- Produced comparison tables for each contractor that had applied.



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- Items included within the comparison table:
 - Registration No.
 - Turnover
 - Insurance
 - S/C Details
 - Quality Accreditation
 - CHAS registration
 - Equalities
 - Numbers of Employees



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- Documents issued via dedicated Extranet site hosted by Delta
- Bidders will download all relevant documents
- Bidders to submit hard copies of all statutory documents as specified.
- Bidders are also required to submit a CD rom



Progress



- Phase One tender process complete and contracts being issued.
- Phase Two tender evaluation ongoing
- Phase Three tenders to be issued



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Recap



- Described the Two Authorities approach
- Outlined the contractors partnership
- We have outlined the procurement process



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Question & Answers

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